



McCloskey presents

Coking Coal & Steel Making Raw Materials Conference 2010

September 28-29 2010 - Kowloon Shangri-La, Kowloon, Hong Kong



Consultation Forum

All registered delegates will be invited to attend a consultation forum on metallurgical coal and coke price indices organised by **globalCOAL** and **IHS McCloskey**.

Monday September 27 2010, 2 – 4pm
Kowloon Shangri-La hotel



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World industry continues to see resurgence in steel production. Asia is driving the revival in demand with China and India the prominent players in the market. But as Asia increases production of steel, the UAE is building new facilities.



There is also continued growth of mines that are supplying the raw materials for steel in both iron ore and coking coal. Will future supply be constrained by the lack of reserves? How will this impact the costs of steel production? This is also leading to a review of the way in which each product is contracted and traded.

China has contracted large volumes of coking coal for 2010 from a variety of countries and sources as it continues to move away from the traditional Australian suppliers.

The conference will look into the following areas:

- World steel demand
- World steel production: Country focus
- Metallurgical coal production
- Iron ore production
- World coke production and demand
- Index pricing and clearing
- Spot pricing and quarterly contacts
- Steel futures
- Shipping, transport and supply chain constraints
- Developments in risk management.



We look forward to seeing you at the Coking Coal & Steel Making Raw Materials Conference 2010 in Hong Kong where we will debate the strategies required by the producers to meet the growing demands of the steel sector, and the long-term forecast for steel production and demand. We will also debate the rising demand for index-linked quarterly pricing for coking coal and the drive towards exchange clearing.

Agenda



Day One – Tuesday September 28

07:30 Registration opens

Session One: Keynote opening session

Chair: Gerard McCloskey, Founder of The McCloskey Group

- 09:00 Chairman's opening remarks
Gerard McCloskey, Founder of The McCloskey Group
- 09:20 World economy: Do we have decoupling between the Pacific and Atlantic Markets?
(Speaker to be confirmed)
- 09:40 Future world demand for steel products
Manoj Mohta, Head-Research,
CRISIL, A Standard & Poor's Company

11:00 Refreshment Break

Session Two: Steel demand and production

Chair: Gerard McCloskey, Founder of The McCloskey Group

- 11:30 New developments in the process of steel making
Dr Amit Chatterjee,
Chief Technology Officer, TATA Steel
- 11:50 China
(Speaker to be confirmed)
- 12:10 India
Viresh Oberoi, Managing Director & CEO, mjunction

13:00 Lunch

Session Three: Iron Ore – The pressure of a new contract dynamic

Chair: Viresh Oberoi, Managing Director & CEO, mjunction

- 14:30 Global overview of iron production and future expansion
Charles Jones, Commodity Analyst,
AME Mineral Economics
- 15:10 The Indian iron ore conundrum
Amit Majumdar, Managing Director,
Minmet Resources International

16:00 Refreshment Break

Session Four: Coke Markets – Is there enough supply to meet demand?

Chair: Gerard McCloskey, Founder of The McCloskey Group

- 16:30 Overview on the global demand for coke
Ajay Mishra, Senior Vice President,
Global Carbon Operations, Noble Resources
- 17:00 Developments in coke oven technology/demand and supply and new potential of export market for Indian coke makers
Naresh Sharma, Managing Director,
Balaji Coke Industry

18:00 End of Day One

18:30 - 20:30 Cocktail reception



Day Two – Wednesday September 29

Session Five: Metallurgical coal – The world rebound continues

Chair: **Bill Graybeal, CEO, CC Carbon & Coeclerici Asia**

- 09:00 Overview on world metallurgical coal supply
Gerard McCloskey, Founder of The McCloskey Group
- 09:40 Overview of the world supply of raw materials for steel production
Tendai Furamera, Head-Bulk Commodity Research, Bambanani South Resources
- 10:00 US coking coal exports: Meeting the demands of the global market
Ernie Thrasher, Chief Executive Officer & Chief Marketing Officer, Xcoal Energy & Resources
- 10:20 Standards, transparency and opportunities in the coking coal spot market
James Meredith, SCoTA Contract Manager, globalCOAL

11:00 Refreshment Break

Session Six: Transport and supply chain constraints

- 11:30 Chairman's overview of the challenges to the market
Chair: Tendai Furamera, Head-Bulk Commodity Research, Bambanani South Resources
- 11:50 Freight market overview: Changing dynamics of the freight differential
Guillaume Baron, Project manager drybulk chartering, Simpson Spence & Young

13:00 Lunch

Session Seven: Index pricing/spot pricing and clearing

- Chair: **Gerard McCloskey, Founder of The McCloskey Group**
- 14:00 Clearing: The success of iron ore - Where to go next?
Tan Say Liang, Assistant Vice President, Clearing and Commodities Business, Singapore Stock Exchange
- 14:20 Taking coke towards a new trading platform
Phil Ren, Vice President, North East Asia Coal Exchange Centre
- 14:40 Transparency in trading: Iron ore markets moving with the times
Eoghan Cunningham, CEO, globalORE
- 16:00 Close of Conference

Asia Pacific Coal Outlook Conference 2010

December 1-2 2010,
Conrad Bali, Bali, Indonesia



The event for producers, traders, financiers, logistics operators and buyers

The Asian coal markets are driving demand and pricing across the whole coal industry.

With Indonesia and Australia, the largest exporters of thermal coal in the world, placed geographically close to China, Japan and India, they are set to maintain their dominant position in the market. Indonesia is forecasting export production to reach 244mt by the end of 2010 compared to 209mt in 2009 – with domestic coal requirements estimated at 65mt for 2010.

Indonesia continues to move ahead with expansion into “Low Rank” coal production. What low rank reserves will be allocated for future domestic consumption? What are Indonesia’s continued plans to supply electricity across the whole country?

To meet Asia’s demand for growth, investment is still needed throughout the region within infrastructure and mining operations. Australia and Indonesia both face the issues of increased transportation distances, government taxes, funding and capital costs to name just a few.

The conference will cover the following topics and more:

- Upgrading of Asia’s transport and port facilities
- Low rank coal reserves: Update
- Future demand from Chinese and Indian power production
- Changing dynamics of Indonesia’s government to the environmental impact of mining
- Growth of index-linked trading
- Freight rates: What does the future hold for the Asian buyer?
- Australia’s future production outlook
- Coal upgrading: Moving from theory to reality
- Thermal and metallurgical coal production outlook 2010 - 2011
- How will Colombia, South Africa and the US compete for the Asian markets?
- Indonesia’s domestic power production: Plant construction update
- Met coal and subbituminous coal indices: Is clearing now the favoured path forward?

To register

To register for this event please contact **Natalie Smith**,
Email: natalie.smith@mccloskeycoal.com, **Tel:** +44 1730 265095

Or register online at:

www.mccloskeycoal.com

Sponsorship and exhibition opportunities are available:

If your company is interested in sponsoring or exhibiting at this event, please contact: **Emma Shillingford**, email: emma.shillingford@mccloskeycoal.com

For any further information on this event please contact, **Letoya Baptista**, email: letoya.baptista@mccloskeycoal.com

Metallurgical Coal Quarterly

Sponsorship and exhibition opportunities are available at the Coking Coal & Steel Making Raw Materials Conference 2010

The event will provide unique opportunities for sponsorship and raising brand awareness. We have a number of options that will suit all levels of corporate exposure but please do not hesitate to contact us if you have any individual requirements.

If your company is interested in sponsoring or exhibiting at this event, please contact:

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Email: isabelle.ingram@mccloskeycoal.com

For further information please contact:

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A quarterly analysis and forecast of demand for and supply of metallurgical coal

This event has been planned by the expert coal insight company **IHS McCloskey**. We pride ourselves in delivering conferences of the highest integrity. Our programmes are delivered and chaired by the coal industries experts on forecasting and analysis.

Receive a free copy of the latest **McCloskey Metallurgical Coal Quarterly** forecast - standard subscription price £3,360.00 - if you register for the **Coking Coal & Steel Making Raw Materials Conference 2010**.

A regular report on the international metallurgical coal markets; providing market analysis, short-and medium-term predictions for hard coking coal, semi-soft and PCI coals. Export data from all major metallurgical coal exporting countries and demand for met coke by country and region.

Register now for this great opportunity.

Benefits to you

- ❖ Provides a clear, authoritative view of the future that you won't find anywhere else. It's like having another analyst on your team at a fraction of the cost
- ❖ Latest supply and demand information to give a concise picture of the market's direction making it essential reading and reference for senior management and directors, business analysts, raw materials buyers, corporate planners and market strategists
- ❖ Empowers accurate business planning for trading
- ❖ Enables planning on coal projects to determine financial viability
- ❖ Reliable source to monitor the \$10billion trade.

For further information please contact **Mat Newton**, tel: +44 (0)1730 265095,
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Kowloon Shangri-La

The award-winning Kowloon Shangri-La, Hong Kong, known for its legendary warm and friendly hospitality, is conveniently situated in the Tsim Sha Tsui East shopping and entertainment district overlooking the world famous Victoria Harbour.

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