



McCloskey presents

Coking Coal & Steel Making Raw Materials Conference 2010

September 28-29 2010 - Kowloon Shangri-La, Kowloon, Hong Kong



Consultation Forum

All registered delegates will be invited to attend a consultation forum on metallurgical coal and coke price indices organised by **globalCOAL** and **IHS McCloskey**.

Monday September 27 2010, 2 – 4pm
Kowloon Shangri-La hotel



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Coking Coal & Steel Making Raw Materials Conference 2010

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World industry continues to see resurgence in steel production. Asia is driving the revival in demand with China and India the prominent players in the market. But as Asia increases production of steel, the UAE is building new facilities.



There is also continued growth of mines that are supplying the raw materials for steel in both iron ore and coking coal. Will future supply be constrained by the lack of reserves? How will this impact the costs of steel production? This is also leading to a review of the way in which each product is contracted and traded.

China has contracted large volumes of coking coal for 2010 from a variety of countries and sources as it continues to move away from the traditional Australian suppliers.

The conference will look into the following areas:

- World steel demand
- World steel production: Country focus
- Metallurgical coal production
- Iron ore production
- World coke production and demand
- Index pricing and clearing
- Spot pricing and quarterly contacts
- Steel futures
- Shipping, transport and supply chain constraints
- Developments in risk management.



We look forward to seeing you at the Coking Coal & Steel Making Raw Materials Conference 2010 in Hong Kong where we will debate the strategies required by the producers to meet the growing demands of the steel sector, and the long-term forecast for steel production and demand. We will also debate the rising demand for index-linked quarterly pricing for coking coal and the drive towards exchange clearing.

Agenda

Monday September 27

14:00-16:00 Consultation Forum

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18:00 – 20:00 Early Registration and Welcome Reception -
This event is available to sponsor

Day One – Tuesday September 28

07:30 Registration opens

Session One: Keynote opening session

Chair: Gerard McCloskey, Founder of The McCloskey Group

09:00 World economy: Do we have decoupling between the Pacific and Atlantic Markets?

Mark Hutchinson, Senior Director, SE Asia,
IHS CERA *(To be confirmed)*

09:20 Future world demand for steel products

Manoj Mhota, Head-Research,
CRISIL, A Standard & Poor's Company

09:40 Overview of the world supply of raw materials for steel production

Tendai Furamera, Head-Bulk Commodity Research,
Bambanani South Resources

11:00 Refreshment Break – This event is available to sponsor

Session Two: Steel demand and production

Chair: Gerard McCloskey, Founder of The McCloskey Group

11:30 New developments in the process of steel making

Dr Amit Chatterjee,
Chief Technology Officer, TATA Steel

11:50 China

(Speaker invited)

12:10 India

Viresh Oberoi, Managing Director & CEO, mjunction

12:30 Panel Discussion

• South Korea - *(Speaker invited)*

13:30 Lunch – This event is available to sponsor

Session Three: Iron Ore – The pressure of a new contract dynamic

Chair: Viresh Oberoi, Managing Director & CEO, mjunction

14:30 Global overview of iron production and future expansion
Shaun Browne, Chairman, AME Mineral Resources

15:10 The Indian iron ore conundrum

Amit Majumdar, Managing Director,
Minmet Resources International

15:30 Clearing: The success of iron ore - Where to go next?

Tan Say Liang, Assistant Vice President, Clearing and
Commodities Business, Singapore Stock Exchange

15:50 Panel Discussion

• Marketing Logistics, Ferrexpo *(Speaker invited)*

16:10 Refreshment Break – This event is available to sponsor

Session Four: Coke Markets – Is there enough supply to meet demand?

Chair: Gerard McCloskey, Founder of The McCloskey Group

16:40 Overview on the global demand for coke

Ajay Mishra, Senior Vice President,
Global Carbon Operations, Noble Resources

17:00 Developments in coke oven technology/demand and supply and new potential of export market for Indian coke makers

Naresh Sharma, Managing Director,
Balaji Coke Industry

18:00 End of Day One

18:30 – 20:30 Cocktail Reception -
This event is available to sponsor



Day Two – Wednesday September 29

Session Five: Metallurgical coal – The world rebound continues

Chair: **Bill Graybeal, CEO, CC Carbon & Coeclerici Asia**

- 09:00 Overview on world metallurgical coal supply
Gerard McCloskey, Founder of The McCloskey Group
- 09:40 The future of Chinese coking coal imports
**Wang Hao Min, Sales Manager, Tianjin Metallurgy
(To be confirmed)**
- 10:00 US coking coal exports:
Meeting the demands of the global market
**Ernie Thrasher, Chief Executive Officer &
Chief Marketing Officer, Xcoal Energy & Resources**
- 10:20 Standards, transparency and opportunities
in the coking coal spot market
**James Meredith,
SCoTA Contract Manager, globalCOAL**

11:00 Refreshment Break – *This event is available to sponsor*

Session Six: Transport and supply chain constraints

- 11:30 Chairman's overview of the challenges to the market
Chair: **Tendai Furamera, Head-Bulk Commodity
Research, Bambanani South Resources**
- 11:50 Freight market overview:
Changing dynamics of the freight differential
Guillaume Baron, Simpson Spence & Young
- 12:10 Australia: Rail infrastructure meeting export demands
(Speaker invited)

13:00 Lunch – *This event is available to sponsor*

Session Seven: Index pricing/spot pricing and clearing

Chair: **Gerard McCloskey, Founder of The McCloskey Group**

- 14:00 Taking coke towards a new trading platform
**Phil Ren, Vice President,
North East Asia Coal Exchange Centre**
- 14:20 Transparency in trading: Iron ore markets
moving with the times
Eoghan Cunningham, CEO, globalORE
- 14:40 Development of the red hot spread
Clive Murray, Director, London Commodity Brokers
- 16:00 **Close of Conference**

Metallurgical Coal Quarterly

Sponsorship and exhibition opportunities are available at the Coking Coal & Steel Making Raw Materials Conference 2010

The event will provide unique opportunities for sponsorship and raising brand awareness. We have a number of options that will suit all levels of corporate exposure but please do not hesitate to contact us if you have any individual requirements.

If your company is interested in sponsoring or exhibiting at this event, please contact:

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For further information please contact:

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A quarterly analysis and forecast of demand for and supply of metallurgical coal

This event has been planned by the expert coal insight company **IHS McCloskey**. We pride ourselves in delivering conferences of the highest integrity. Our programmes are delivered and chaired by the coal industries experts on forecasting and analysis.

Receive a free copy of the latest **McCloskey Metallurgical Coal Quarterly** forecast - standard subscription price £3,360.00 - if you register for the **Coking Coal & Steel Making Raw Materials Conference 2010**.

A regular report on the international metallurgical coal markets; providing market analysis, short-and medium-term predictions for hard coking coal, semi-soft and PCI coals. Export data from all major metallurgical coal exporting countries and demand for met coke by country and region.

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- ❖ Reliable source to monitor the \$10billion trade.

For further information please contact **Mat Newton**, tel: +44 (0)1730 265095,
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Kowloon Shangri-La

The award-winning Kowloon Shangri-La, Hong Kong, known for its legendary warm and friendly hospitality, is conveniently situated in the Tsim Sha Tsui East shopping and entertainment district overlooking the world famous Victoria Harbour.

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